

COMPONENT #1

At least 51% of the time, you tend to:

Left Column A

- be valued for your common sense
- focus on the present; what is
- remember many details
- be interested in concrete issues
- be realistic & practical
- value accuracy most
- trust the facts
- rely on actual experience
- be down-to-earth

Right Column B

- be valued for your imagination
- focus on future possibilities
- be vague about details
- be more interested in abstract ideas
- be creative & theoretical
- value insights more
- trust your intuition
- like to try new ways of doing things
- be complex

If you have chosen more items in Column A, *go directly to Component III.*

If you have chosen more items in Column B, *go directly to Component II.*

COMPONENT #2

At least 51% of the time, you tend to be:

Left Column 1

- frank & direct
- skeptical at first
- fair & impartial
- objective about criticism
- apt to meet conflict head on
- likely to see & point out flaws
- analytical
- interested in achievement
- convinced by appeal to logic

Right Column 2

- tactful & diplomatic
- naturally trusting
- compassionate
- apt to take things personally
- apt to avoid conflict where possible
- likely to compliment others
- empathetic
- interested in being appreciated by others
- convinced by appeal to values

If you have chosen more items in Column 1, you are a **BLUE**.

If you have chosen more items in Column 2, you are a **GREEN**.

Complete Component 3 to discover your secondary color.

COMPONENT #3

At least 51% of the time, you tend to:

Left Column @

- meet deadlines early
- make detailed plans before you start
- be punctual & sometimes early
- like to be scheduled
- want clear guidelines
- have a tidy workplace
- like to complete projects
- make plans in advance
- work steadily on a project

Right Column

- meet deadlines at the last minute
- handle problems as they arise
- be time-pressured & sometimes late
- prefer to be spontaneous
- like flexibility
- have a workplace with many piles/papers
- like to start projects
- prefer to wait & see what comes up
- work in spurts on a project

If you have chosen more items in Column @, you are a **GOLD**.

If you have chosen more items in Column #, you are a **RED**.

Complete Component 2 to discover your secondary color.

COMPONENT #4

At least 51% of the time, you tend to:

Left Column (e)

- talk more than to listen
- become restless when alone too much
- seek many friends & experiences
- speak & act first – then reflect
- be more interactive & energetic
- have a breadth of interests
- prefer to work with a group
- initiate interaction at social gatherings
- like to do a lot of things at the same time

Right Column (i)

- listen more than talk
- enjoy extended time alone to recharge
- prefer knowing few people & things well
- reflect first – then speak & act
- be more reflective & thoughtful
- have a depth of interests
- prefer to work alone or with one other
- wait to be approached at social gatherings
- like to focus on one thing at a time

If you have chosen more items in Column (e), you are an Extrovert.

If you have chosen more items in Column (i), you are an Introvert.